

MerinoLink Limited – Member Buying Power – Sheep Tag Options

Background to this initiative

MerinoLink has been working with **Moses & Son, Ear Tag Warehouse and Shearwell Australia** over the past 4 years to provide MerinoLink members with a number of options to purchase electronic and visual tags at a discounted rate using the buying power of the group. The information presented in this document outlines the current MerinoLink Member discounted rates on your tag purchases for 2019/2020.

To enable MerinoLink the ability to continue to attract significant buying power in the

future, we ask that you consider supporting the three businesses that have shown interest in working with us.

A summary of the products and discount rates is shown over the page. You will require your MerinoLink Membership number when you place your order. For verification of your MerinoLink membership please contact Felicity on 0409 772 677 or email admin@merinolink.com.au

Overall Summary of Tag Offer to MerinoLink Members

1. **Moses & Son** are offering Leader and Allflex tag options; as a retail agent Moses & Son offer a 30-day account. Tag discounts are regardless of volume. Please place orders via email or fax.
Contact Adele Smith on 02-6382 5340 or M: 0439 837 261 or E: adele@mosesandson.com.au
2. **Shearwell Australia** offer discounts for members outside of Victoria and require payment up front. Shearwell offer both NLIS and Non-NLIS printing options - orders via email/fax. Go to http://www.shearwell.com.au/home/nlis_sheep_tags for more information
Contact Kasey Furness on 1800 998 934 or E: orders@shearwell.com.au
3. The **Ear Tag Warehouse** require payment up front and can be ordered online or via email/fax; orders over 3,500 will be eligible for a specific quote; if ordering online you will receive free postage and handling.
Contact Jane Rindfleish on 0418 978 245 or go to www.eartags.com.au



eartags.com.au



Company	Moses & Son				Ear Tag Warehouse	Shearwell Australia		
	Leader Products			Allflex	Management Tags	Allflex, Leader, Tally Tag Drivers Zeetags	Shearwell Tags	
Tag Type and description	Multitronic Three printing options available	Re-useable, two-piece tag	Jumbo EID Please note: these are not NLIS accredited	RapID EID Tags must be ordered in multiples of 20	Allflex and Leader	70 different types of Ear Tags	EID (includes full printing options)	Visual Tags (includes full printing options)
Images								
RRP	\$1.35	\$1.30	\$1.30	\$1.65		Various	\$1.41	\$0.27
MerinoLink Discount Offer	\$1.20	\$1.10	\$1.10	\$1.50	Available at competitive prices	16c off EID	*\$1.34 to \$1.13	\$0.26
% MerinoLink discount	11%	15%	15%	10%		12% Mgt Tags 10% EID	5% to 20% Discount (volume based)	5%
If purchase 1000 tags what saving?	\$150.00	\$200.00	\$200.00	\$150.00		EID starting at \$160.00 tags – quotes on bulk orders over 3,500	Between \$60 & \$260	\$10.00
Other consideration	+ Postage and GST					+ Postage (\$13-\$27); Incl GST	+ Postage and GST Applicators \$12 + GST	+ Postage and GST Applicators \$12 + GST

^ Shearwell volume discounts are listed below – Shearwell Australia are unfortunately unable to provide Victorian MerinoLink members with discounts on the Shearwell NLIS electronic tags as they would need to go through department for their orders, although they are eligible for a discount on non NLIS electronic tags and any visual tags.

Quantity	MerinoLink Discount %	Quantity	MerinoLink Discount %	Quantity	MerinoLink Discount %	Quantity	MerinoLink Discount %	Quantity	MerinoLink Discount %	Quantity	MerinoLink Discount %
0-500	5%	500 – 999	7.5%	1,000 – 2,000	10%	2,000 – 5,000	13%	5,000 – 10,000	15%	10,000 +	20%

Disclaimer: The information presented in this document was correct at the time of printing, prices may fluctuate during the year.